



ALE

Where
Everything
Connects

Alcatel-Lucent Enterprise: 100 years in the making

Aron Weil launches
a phone business in
France

1919

Weil changes the
name of his
company to Télec

1927

CGE, a CIT subsidiary,
acquires Télec

1965

CIT-Alcatel is created by
the merger of CIT and
ENTE

1970

CIT-Alcatel & Thomson
Telecommunications merge
and create Alcatel

1985

Alcatel acquires Xylan,
adds Enterprise
Networking to its
portfolio

1999

Alcatel and Lucent
Technologies announce
merger to become
Alcatel-Lucent

2006

Alcatel-Lucent Enterprise
spun out of Alcatel-
Lucent as a private
company

2014

Nokia acquires Alcatel-Lucent
Carrier Business

2016

100 years!

2019

Alcatel·Lucent
Enterprise



...and beyond



In a world where everything connects,
you need a company that can guide you through the crossroads
between yesterday, today and tomorrow.
That is who we are - and who we always will be.

Alcatel-Lucent Enterprise Today

830,000+
Customers

2100
Employees

50+
Countries

2900
Resellers



ALE HQ
Paris, France



ALE NA HQ
Calabasas, CA



Worldwide presence
More than 50 countries



Recent breakthroughs

OmniAccess®
STELLAR
LBS

OmniAccess®
STELLAR
WLAN

OpenTouch
Enterprise Cloud



Rainbow



Rainbow
API HUB

OmniVista®
CIRRUS

Focus Vertical Markets



Education



Transportation



Healthcare



Government



Hospitality

ALE product Portfolio

CONVERGED OFFERING - Voice/LAN/WiFi

LAN

Core & Access



INDUSTRIAL SWITCH & WLAN

Hardened Access



Management

Cloud & On-Prem



Communications



Cloud Connect - UCaaS and CPaaS



OTMS - Unified Communication



Media Gateways - Remote/Local



OmniPCX Enterprise - 15-100K



OmniPCX Office- 4-300

The L2+ OmniSwitch Lineup

OmniSwitch 2220
Web-Managed Switch



- 8, 24 and 48 port models
- GigE access and up to 4 GigE SFP uplinks
- PoE/PoE+ support
- Web GUI
- Smart, yet affordable

OmniSwitch 6350
SMB Switch



- 10, 24 and 48 port models
- GigE access and up to 4 GigE SFP uplinks
- PoE/PoE+ support
- Zero-touch configuration

OmniSwitch 6450
Edge Switch



- 10, 24 and 48 port models
- GigE access, 10G uplinks
- PoE/PoE+
- Low-cost variants (L versions) restricting speeds; s/w upgradeable
- CodeGuardian

OmniSwitch 6560
MultiGig Edge Switch



- 24 and 48 port models
- 16 or 24 2.5G (802.3bz) ports
- PoE/PoE+/HPoE
- CodeGuardian

OmniSwitch 6465
Hardened Switch



- 6, 12 and 24 port models
- -40C to 74C
- GigE/SFP (SFP+ in 24 port model)
- PoE/PoE+/HPoE

The L3 OmniSwitch Lineup

OmniSwitch 9900 SPB Chassis Core/Edge



- 11RU: 2 CMM slots, 5 NI slots
- 2.56Tbps full duplex fabric
- NIs: 48x10G, 48x1G, 8x100G, 16x 2.5G/5G/10G
- PoE/PoE+/HPoE, 10.8kW budget
- Redundant CMM, power, fabric • SPB, Python, CodeGuardian

OmniSwitch 6900 SPB Core/ToR Switch



- Multiple variants, all inter-stackable
- 20/40/72 port 10G
- 32 port 40G
- Sub-microsecond port/port latency
- Lossless Ethernet, FCoE, VXLAN
- SPB, Python, CodeGuardian

OmniSwitch 6860/6860e SPB Edge Switch



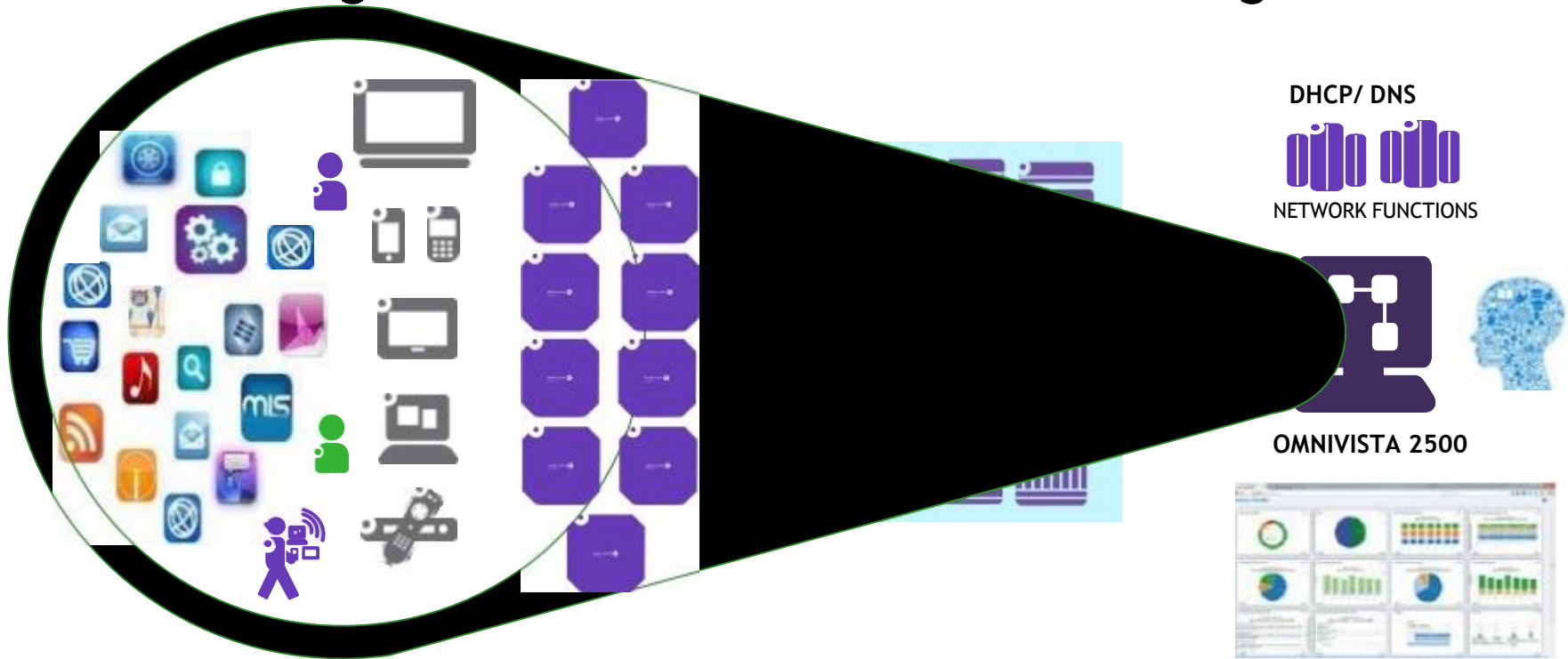
- Multiple variants, all-inter-stackable
- 24 and 48 port models
- GigE access, 10G uplinks
- PoE/PoE+
- HPoE and DPI (OS6860e)
- MultiGig variant (OS6860-P24Z8)
- SPB, Python, CodeGuardian

OmniSwitch 6865 SPB Hardened Switch



- 16 port copper, 12 port optical, 24 port optical variants, all inter-stackable
- -40C to 74C
- GigE user/10G uplink
- PoE/PoE+/HPoE
- IEEE 1588
- SPB, Python, CodeGuardian

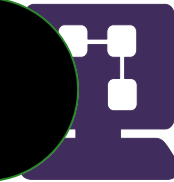
ALE Advantage: Stellar WLAN + Data = One Management



DHCP/ DNS



NETWORK FUNCTIONS



OMNIVISTA 2500



Seamless mobility

Secure access

Unified management

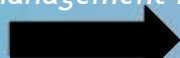
Smart analytics

Why ALE - The technology



*We built it ourselves,
not through M&A.*

Same management interfaces



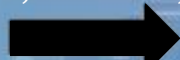
No overlapping solutions.

*Easy to operate.
Easy to choose the best solution.*



Fanatical about open standards

SPB, OpenFlow, IEEE 1588, 802.11ac



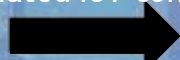
QSIG, IPSec, H.323, SIP/TLS, WebRTC, CSTA

*No vendor lock-in.
Interoperability a given.
Pick and choose your projects.*



Built for IoT

Automated IoT containment



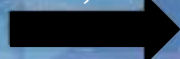
*Open APIs to interconnect with
applications and devices*

*Onboard new devices and applications
rapidly and securely
Connect people, data and devices in
real time to improve business*



Cloud, Premises or Both

OmniVista Cirrus, Network On Demand



OpenTouch Enterprise Cloud, Rainbow

*Flexible opex or capex, same solution.
Rainbow Conferencing/UCaaS/CPaaS:
unified experience*



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